

White Paper

How can CMIT Solutions of Fox Valley North guarantee that we will reduce our clients' technology spending, or recover valuable workday time so our clients have more time to run their business, or both?

CMIT Solutions is a national company that operates under a franchise model. We leverage our national economies of scale to drive down the cost of technology support. For example, CMIT Solutions utilizes a national operations center, where we monitor our clients' computer networks 24 hours per day/7 days per week. This constant monitoring gives us an opportunity to PROACTIVELY identify problems at the early stages, so the fixes are planned during non-business hours. Without this monitoring, businesses typically experience emergencies which result in unplanned downtime during business hours—robbing a company of valuable productivity and severely impairing its ability to service customers. Planned repairs are much less costly, in terms of both time and materials, than unplanned downtime.

CMIT Solutions also leverages our national economies of scale to bring our clients innovative technology solutions that were previously available only to larger businesses. For example, our Guardian Data Backup and Recovery system brings a state-of-the-art backup system to even the smallest business. Our Guardian system has the ability to recover files that were created from 15 minutes ago-- to years ago--whereas tape backup systems can only go back to the previous day's backup--and then only if the previous tape backup did not fail. The Guardian system is monitored 24/7 by our national operations center, and it is highly reliable. Our Guardian system also has the ability to "stand in" for our clients' critical computer servers (one or many), should any of their servers fail, for any reason at all. This ability to "stand in" has literally saved hundreds of hours of unplanned downtime for our clients—eliminating disastrous computer outages for our clients and allowing them to conduct business as normal, until the server can be repaired. By "standing in", the Guardian system gives our clients back the time they would otherwise be experiencing "unplanned downtime" throughout their organization.

With CMIT Solutions, we have multiple, full-time, local technology experts, and hundreds of experts around the country—in addition to the hundreds of computer experts available at our national operations center—who are available for your business just when you need them, and only when you need them. Even our larger clients who have existing technology staff rely on CMIT Solutions to supply the senior-level computer network support that is very expensive to hire and retain for individual companies. There is a limit to what one or two internal experts can achieve, and what happens when a company's internal senior-level technology person leaves or has an extended absence? This is the most cost effective model available for your technology service, and CMIT Solutions is expert at delivering.

For more information, please contact Scott Brennan, President of CMIT Solutions of Fox Valley North. Mr. Brennan can be reached at: sbrennan@cmitsolutions.com, by calling our computer hotline: 224-333-0311 or by visiting our website: www.cmitsolutions.com/foxvalley, where you will find dozens of client success stories—one of which may sound similar to your own business.